

# Ladder of Inference

A model for describing the 'thinking steps' many of us unconsciously take to get from observations to actions - helpful for validating or checking biases, judgments, and assumptions.



*Chris Argyris, 1990*

# Assumption-Clearing

An easy-to-implement tool for communicating more consciously by creating shared understanding, connection, and trust in our relationships.

## ASSUMPTION

An assumption I'm holding about

\_\_\_\_\_  
is\_\_\_\_\_.

## IMPACT

The impact this assumption is having on \_\_\_\_\_  
is\_\_\_\_\_.

## PRESENCE

What's here for me now is \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_.